

When Winning is not Enough: Damages in International Arbitration



Winning an arbitration on liability does not necessarily mean winning in financial terms. For parties, the real measure of success lies in whether a favourable award results in meaningful recovery.

In practice, many claims succeed on the merits but fall short on damages, sometimes resulting in only nominal awards or, in the worst cases, no damages at all. Despite damages being a central component of any international arbitration, counsel and, at times, even experienced arbitrators may find this area opaque and difficult to navigate. Late engagement with quantum issues, weak evidentiary foundations, inadequate handling of damages, or misaligned valuation strategies can significantly reduce recoverable amounts and, in some cases, expose parties to adverse cost consequences.

This seminar brings together counsel, arbitrators, quantum experts, and a litigation funder to examine how damages are assessed in international arbitration and how practitioners can better position their cases from an early stage. The discussion will focus on practical considerations, including how damages are calculated and proved, counsel's role in developing quantum evidence with clients, selecting appropriate valuation methodologies, presenting effective damages claims or defences, and the interaction between damages analysis and funding decisions.

Designed for all participants in the international arbitration community, this session aims to demystify damages issues and make them more accessible. It will equip participants with practical tools to present and communicate damages claims more effectively to tribunals.

Date: Tuesday, 27 January 2026
Time: 8:00 – 19:30 BKT (UTC+7) / 11:00 – 12:30 GMT (UK time)
Format: Hybrid
Venue: SCL Nishimura & Asahi Bangkok, 34th Floor, Athenee Tower, 63 Wireless Road, Lumpini, Pathum Wan, Bangkok 10330
Registration: 17:30 BKT
Networking Cocktail: 19:30 BKT onwards

Registration:

To book your place click [here](#)
or scan the QR code



Moderator:



Nicky Balani
International Director of Arbitration and ADR, THAC

Speakers:



Bhurima Tienwuttinun
Partner, MDD Forensic Accountants; Treasurer, Ciarb Thailand Branch



Dr Mariel Dimsey
Independent Arbitrator



Peter Maras FCI Arb
Managing Director, Reference Consulting



Mitchell Dearness
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